

Counter Sales



To facilitate 'over the counter' sales transactions by accepting immediate payments or deposits efficiently.

The value of SYSPRO Counter Sales

- Multiple cash drawer facility
- Provide fast, accurate information to customers at the counter
- Prevent sales to customers in excess of their credit terms
- Daily cash receipts and sales reports
- Provide counter sales personnel with a complete online information system at the time of sale
- Give access to real time information of customer sales, inventory movement and cash receipts during order entry
- Provide query of on screen cash sales, deposit history and transactions
- Multiple deposits receipts and cash receipts against accounts
- Various payment types

Audit trails and Reporting

- Reconciliation against cash drawer and balance
- Complete audit trails on cash sales and receipts
- Separate routine to purge and print transactions
- Sales profitability reports by line item
- Minimum profit check by stock code
- Reports on operator price overrides

Integration

- Integrates with the Accounts Receivable, Inventory, Sales Orders, Sales Analysis, Cash Book, Work in Progress, Quotations, and the Lot Traceability modules
- Counter Sales requires the Sales Orders module
- Email reports utilising Office Automation and use MS Word for document printing

K3 Factsheet

Counter Sales

Matching SYSPRO to your business

- Control operator access to customer, sales and inventory information according to authorisation levels
- Process sales and receipts in any currency
- Handle split payments, credit cards or cheques, and calculate the change due
- Automatically handle complex pricing structures such as contract pricing and discounts right at the counter
- Allocate sales to individual sales people for reporting and commissions
- Process back orders
- Process sales using customer's or supplier's stock code
- Sell non-stocked or stocked items
- Apply freight and miscellaneous charges
- Sell kits with optional or mandatory components
- Provide the ability to sell serialised or lot traceable items with warranty tracking
- Accept deposits and payments against regular orders
- Apply deposits in full or partially as payments



About K3 Business Technology Group

K3 are the world's largest supplier of SYSPRO ERP systems - one of the most widely installed Enterprise Resource Planning applications. Coupling robust, advanced functionality with first-class service and support, K3's scalable, integrated Enterprise Resource Planning (ERP) solutions are designed to address manufacturing, supply-chain, distribution, financial, customer management, human resources and e-commerce needs.

Our customers benefit from local supply and support backed by SYSPRO's global organisation and it is our reputation for excellence in customer service that has led many of the UK and Europe's leading manufacturing and distribution companies to choose K3 solutions.